



ENERGY EFFICIENCY POLICY MANUAL

VERSION 2

Prepared by the Energy Division

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Table 4.2. Net-to-Gross Ratios

Program Area/Program	Net-to-Gross Ratio
Residential	
Appliance early retirement and replacement	0.80
California Home Energy Efficiency Rating System (CHEERS)	0.72
Residential Audits	0.72
Refrigerator Recycling/Freezer Recycling	0.53/0.57 ¹⁰
Residential Contractor Program	0.89
Emerging Technologies	0.83
All other residential programs	0.80
Nonresidential	
Advanced water heating systems	1.00
Agricultural and Dairy Incentives	0.75
Coin Laundry and Dry Cleaner Education	0.70
Commercial and agricultural information, tools, or design assistance services	0.83
Comprehensive Space Conditioning	1.00
Lodging Education	0.70
Express Efficiency (rebates)	0.96
Energy Management Services, including audits (for small and medium customers)	0.83
Food Services Equipment Retrofit	1.00
Industrial Information and Services	0.74
Large Standard Performance Contract	0.70 ¹¹
All other nonresidential programs	0.80
New Construction	
Industrial and Agricultural Process	0.94
Industrial new construction incentives	0.62
Savings by Design	0.82 ¹²
All other new construction programs	0.80